



QAMAR CONSULTING
Discovering Potential & Optimizing Performance

CAREER REPORT

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ENFJ

ENFJ Extravert, Intuitive, Feeling, Judging

Potential Strengths

For ENFJs, relationships are everything! Because it is so important to them that other people like them, they are outgoing, friendly, and genuinely concerned about the welfare of others. They tend to be rather idealistic and use their personal values to rule their lives. They are caring, warm, and enthusiastic people, with great energy for projects or causes they believe in.

Great diplomats, ENFJs are usually able to communicate in ways that make others feel excited about their ideas. They work hard to develop and maintain harmony in all their relationships. ENFJs are intrigued with new possibilities, especially those that make positive changes, help other people, or generally make the world a better place.

Potential Weaknesses

Because it is so important to ENFJs that they are liked, they often talk around issues or are less than direct and honest in an attempt to avoid conflict. Hence, they sometimes sacrifice their own needs and make choices that are not in their own best interest in order to please others. They may choose not to see the facts that contradict their idealistic view of other people and then end up disappointed and hurt.

ENFJs are so eager to have things decided and projects finished, they sometimes rush through the information collecting stage and make hasty or flawed decisions. Wanting to always appear capable, organized, and in control, they may hesitate from asking for help or admitting they need to start over. Approaching projects with a clearer sense of the logical steps necessary to make them a success will help them avoid making mistakes or committing to causes they might later regret.

As An ENFJ, I Am Good At...

Organizing and following through on all parts of projects

Exciting others with my ideas and recruiting them to be part of my team

Communicating and establishing rapport easily and gracefully

Public speaking and leading group discussions of any size or subject

Getting things done, being productive, and working hard

Enthusiastically taking on new projects and seeing possibilities for solving problems

Making other people feel important and valued

I Need To Watch My Tendency To...

Make decisions too quickly before I have gathered all the facts

Take any criticism personally

Take on too many projects at once and feel overwhelmed

Become bored with repetitious tasks and then begin to make mistakes

Let conflicts build rather than being direct and up front

See people as I wish they were, rather than as they really are

What I Need In A Career For It To Be Satisfying

- 1.The opportunity to meet new people and develop warm, long term relationships.
 - 2.Clear expectations from others and a system that recognizes my contributions and lets me grow and develop personally and professionally.
 - 3.The chance to think about possibilities and work on creative solutions to problems that will help others or improve the quality of life.
 - 4.A supportive and friendly environment where I work with people I trust and like, and where I feel appreciated for my efforts.
 - 5.The ability to work on many interesting projects, use my great organizational skills, and maintain a high degree of control and responsibility.
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Some Popular ENFJ Careers To Consider

- Communication director
 - College administrator
 - Director of child care center
 - Writer/journalist
 - Housing director
 - Radio and TV on-air personality
 - Recreation director
 - Urban and regional planner
 - Personnel recruiter
 - Advertising sales executive
 - Social worker
 - Newscaster
 - Public relations manager
 - Non-profit director
 - Politician / political consultant
 - Human resources specialist
 - Career and personal counselor
 - TV Producer
 - Psychologist
 - Sales manager
 - Book or magazine editor
 - Teacher: art/drama/English
 - Executive: small business
 - Pund-raiser
 - Holistic health practitioner
 - Outplacement counselor
 - Child / elderly advocate
 - Clergy/minister
 - College professor: humanities
 - Labor relations manager
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Recommendations For The Job Search

Using My Strengths, I Excel. When I:

1. Organize, implement, and follow through all parts of my job search
2. Network extensively and follow up all contacts
3. Make a great impression at interviews and easily establish rapport
4. Approach problems creatively and stay optimistic
5. Work hard and view my job search as a job

Avoiding My Weaknesses, I Need To:

1. Think through all steps and double-check all the facts
 2. Postpone making a quick decision and try to leave my options open
 3. Be realistic about what the job search requires or what a potential job will really be like
 4. Stay emotionally detached so I can be more objective
 5. Stay confident and not take rejection personally
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Additional Careers Choices for ENFJ

COMMUNICATION

- Graphic Artist
- Content editor for web site
- Multi-media producer
- Marketing executive (radio, TV, Cable broadcast industry)
- Copywriter
- Reporter and correspondent
- Managing editor

EDUCATION / HUMAN SERVICES

- Special education teacher .
 - Bilingual education teacher
 - Educational program director
 - Life science teacher: high school and college
 - Parent instructor, child development
 - Public health educator / administrator
 - College and university administrator
 - Music or art director
 - Director of assisted care facility
 - Adult day care coordinator
 - Child welfare worker
 - Social worker (elderly services)
 - Social & community service director
 - Philanthropic consultant
 - Planned giving officer
 - Sociologist
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TECHNOLOGY

- Customer relations manager
- Staff advocate (tech. consultant)
- Coach
- Project manager
- Engagement manager

BUSINESS / CONSULTING

- Travel agent
 - Management consultant:diversity / team. building
 - Corporate / team trainer
 - Eco-tourism specialist
 - Labor relations manager
 - Meeting / convention planner
 - Industrial-organizational
 - psychologist
 - Advertising account executive
 - Special events coordinator
 - Marketing manager
 - Set designer
 - Hotel and restaurant manager
 - Talent director
 - Desktop publishing specialist
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COUNSELING

- Guidance counselor
- Substance abuse counselor
- Employee assistance counselor
- Vocational rehabilitation counselor
- Educational psychologist

HEALTH CARE

- Dietitian / nutritionist
 - Speech-language pathologist
 - Occupational therapist
 - Chiropractor
 - Transport coordinator
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*Knowing Yourself Is The
Beginning Of All Wisdom*



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