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# *CAREER REPORT*

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# ENTP

# ENTP Extravert, Intuitive, Thinking, Perceiving

## Potential Strengths

ENTPs are exciting and enthusiastic, friendly, outgoing and talkative people. They can be clever and amusing, constantly scanning for the new and unusual around them. They notice possibilities everywhere and are resourceful in making what they imagine to become a reality.

Impulsive and versatile, ENTPs love surprises and are adaptable to change. They are creative problem solvers and can be especially good at using their interpersonal charm and wit to turn impasses into opportunities.

Logical thinkers, ENTPs are easily able to weigh the cause and effect of various choices and critique several options at once. They often enjoy debating issues, with equal passion for either side! Spontaneous and easygoing, they look for fun in everything they do and bring zest and originality to every project.

## Potential Weaknesses

While ENTPs are motivated by creative endeavors, they are quickly bored by anything repetitive or routine. Once they have mastered a subject or solved all the creative problems, they frequently lose interest and may leave projects half-finished. They tend to ignore the details when they are not interesting and can resist taking a more traditional route simply because it has been done before. In their desire to take full advantage of every opportunity that intrigues them, they can be less than dependable with commitments.

Even though ENTPs need people to stay inspired, they are easily distracted by them. They can find themselves neglecting their responsibilities in lieu of anything fun. They need to take the time to focus fully on their projects, rather than relying on their ability to improvise. Even though ENTPs can be very charming and entertaining, they run the risk of saying just what people want to hear and being perceived as ingenuine.

## As An ENTP, I Am Good At...

Communicating with enthusiasm and inspiring others to buy my ideas  
Seeing unique ways of solving problems and using creativity  
Public speaking and leading meetings  
Working with a diverse group of people on a variety of tasks  
Detecting flaws in logic and debating issues with conviction

## I Need To Watch My Tendency To...

Start many more projects that I can realistically finish  
Overlook essential facts and details  
Talk over other people when I anticipate what they will say  
Be irresponsible with deadlines and commitments  
Make promises I can not keep

## What I Need In A Career For It To Be Satisfying

- 1.The opportunity to work on a variety of creative challenges that let me try new and different approaches.
  - 2.A casual yet exciting atmosphere where rules and restrictions are kept to a minimum.
  - 3.Plenty of opportunities to meet influential people and constantly increase my own level of Personal power.
  - 4.To be recognized, evaluated, and compensated for my creativity, expertise, and competence.
  - 5.A support staff to whom I can delegate much of the follow-through or the detail management of my work.
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## Some Popular ENTP Careers To Consider

- Politician
  - Strategic planner
  - Investment counselor
  - Political manager
  - Real estate agent/broker
  - Computer analyst
  - Psychologist
  - Real estate developer
  - Entrepreneur
  - Social scientist
  - Public relations specialist
  - Inventor
  - Sports marketer/promoter
  - Management consultant
  - Cinematographer
  - Journalist
  - Venture capitalist
  - Literary agent
  - Special projects developer
  - Marketing researcher
  - Legal mediator
  - Advertising director
  - Restaurant/bar owner Actor
  - Outplacement consultant
  - Radio / TV talk show host
  - International marketer
  - Detective
  - Broadcast news analyst
  - Urban planner
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# Recommendations For The Job Search

## Using My Strengths, I Excel. When I:

1. Create career opportunities for myself; design my own job
2. Impress interviewers with my confidence and competence
3. See possibilities and anticipate employers' needs
4. Use my large and varied network of contacts to meet new people
5. Demonstrate my ability to improvise and think on my feet
6. Consider and analyze several options at once

## Avoiding My Weaknesses, I Need To:

1. Develop and stick to a plan of action and resist the urge to "play"
  2. Concentrate on the realities of a job option, not just its possibilities
  3. Be sure to listen fully to others and not assume I know what they are going to say
  4. Make decisions and rule out less desirable options along the way
  5. Be realistic about how long the job search may take and not settle for the first intriguing option that comes along
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# Additional Careers Choices for ENTPs

## ENTREPRENEURSHIP/BUSINESS

- Agent and business manager
- Property manager: commercial /residential real estate
- Diversity manager / trainer
- Marketing / reorganization / compensation specialist
- University or college president
- Sales agent: securities & commodities
- Human resources recruiter
- Ombudsperson
- Security analyst
- Manufacturer's service rep.
- Hotel or motel manager
- Employee relations specialist
- Meeting and convention planner

## MARKETING / CREATIVE

- Art director, magazine
  - Motivational speaker
  - Cartoonist and animator
  - Architect
  - Theatrical producer
  - Informational – graphics designer
  - New business developer
  - Creative director on multimedia team
  - Desktop publishing specialist
  - Internet marketer
  - Internet architect
  - Creative writer
  - Copywriter
  - Director: stage, motion pictures, TV
  - Columnist, critic, commentator
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## PLANNING & DEVELOPMENT

- Personnel systems developer
- Special projects coordinator
- Property manager: commercial /
- Industrial design manager
- Logistics consultant (manufacturing)
- Network integration specialist (telecommunications)
- Investment banker
- Training and development manager

## MISCELLANEOUS

- Psychiatrist
  - Sociologist
  - Archaeologist
  - Chiropractor
  - Environmental scientist
  - Educational psychologist
  - Athletic coach and scout
  - Criminalist and ballistics expert
  - Social scientist
  - College professor: humanities
  - High school teacher: English, art, music, marketing
  - Park naturalist
  - Software developer
  - Political analyst
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Knowing Yourself Is The  
Beginning Of All Wisdom



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