



QAMAR CONSULTING
Discovering Potential & Optimizing Performance

CAREER REPORT

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ISTP

ISTP Introvert, Sensing, Thinking, Perceiving

Potential Strengths

ISTPs are generally quiet and independent people. They like to be busy and involved with projects that are of importance and interest to them and they value skills and quality performance in themselves and others. Rather reserved and private, ISTPs do not usually share their reactions or responses unless urged to do so. They tend to be straightforward, honest, and more interested in action than conversation, unless it is a subject about which they know a lot. Unpretentious and "down to earth," ISTPs operate more on curiosity and impulses than organization or plans.

ISTPs usually have a good sense of how mechanical things work and are logical in their analysis. They are realistic in their assessments and trust hard facts they have gained through personal experience. They are good observers and enjoy working with real things. ISTPs tend to be spontaneous and easy going, always ready and eager to get involved with fun or physical activities, especially those out of doors or containing a level of risk, thrill, or excitement.

Potential Weaknesses

Because ISTPs tend to be so intensely private, they rarely share their feelings or express themselves emotionally to others. In fact, they often do not consider their emotional lives to be particularly important. Their aloofness may be seen as intentional coldness, especially when they don't bother to explain their behavior. This can be frustrating and hurtful to the people close to them, and may place the ISTP at risk for not developing the emotional side of their lives.

ISTPs' need for excitement and fun can lead them to take unnecessary risks and sometimes shirk other responsibilities. They may have trouble following through with commitments and hate being bored. They are especially prone to skipping over the planning or organizing portion of projects, preferring to get busy with the parts with which they are already proficient. They can be skeptical of unusual approaches and can fail to prepare adequately for future events.

As An ISTP, I Am Good At...

Making careful, thorough observations; paying attention to details
Working alone with great ability to concentrate on projects I enjoy
Mastering skills, especially those requiring the use of my hands or tools; using those skills with precision
Working with real things and tangible products

I Need To Watch My Tendency To...

Leave projects unfinished in order to start something more fun
Not follow through on my commitments and responsibilities
Ignore or overlook plans for the future
Be impatient with theoretical discussions or vague instructions
Avoid working as part of a group, preferring to work alone

What I Need In A Career For It To Be Satisfying

1. Work that is clearly defined and specific in nature, where I master and then use my well-developed skills.
2. The opportunity to work at my own pace, independently, without a lot of restrictions on my activities or demands on my time.
3. An environment that is relaxed and informal, where I work alongside other skilled people I respect and who respect me.
4. The opportunity to engage in short-term problem-solving, troubleshooting activities, and crisis management.
5. Work that is practical and uses my ability to make sense of things logically; work that applies my technical knowledge of how things work.

Some Popular ISTP Careers To Consider

- Intelligence agent
 - Securities analyst
 - Chiropractor
 - Medical technician
 - Sports equipment salesperson
 - Purchasing agent
 - Landscape architect
 - Computer engineer
 - Automotive products retailer
 - Marine Biologist
 - Air traffic controller
 - Police detective
 - Emergency room physician
 - Computer programmer
 - Electrical engineer
 - Private / insurance investigator
 - Coach / trainer
 - Commercial artist
 - Firefighter
 - Taxidermist
 - Airplane / helicopter pilot
 - Commercial fisherman/woman
 - Banker
 - Forest ranger
 - Economist
 - Farmer / fisherman/woman
 - Reliability engineer
 - Carpenter
 - Electronics specialist
 - Emergency medical technician
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Recommendations For The Job Search

Using My Strengths, I Excel. When I:

1. Gather and remember detailed and factual information
2. Respond to opportunities that pop up unexpectedly
3. Take risks and try unconventional approaches
4. Logically analyze my options in terms of my real and practical needs
5. Demonstrate my skills and document my experiences

Avoiding My Weaknesses, I Need To:

1. Look down the road and try to imagine future career needs
 2. Generate and maintain a high energy level for the search
 3. Look for possible job opportunities that are not immediately obvious
 4. Set and stick to deadlines for making decisions
 5. Develop a job search plan to help me stay organized
 6. Be enthusiastic and outgoing when meeting interviewers
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Additional Careers Choices for ISTPs

SALES / SERVICE/ ACTION

- Child support, missing persons
- Investigator
- Animal breeder
- High school and college athletic coach and trainer
- Photographer
- Criminalist and ballistics expert
- Weapons designer/operator
- U.S. Marshal
- Animal breeder
- Military officer

TECHNOLOGY

- Mechanical engineer
 - Agricultural engineer
 - Civil engineer
 - Technical trainer(one-on-one setting)
 - Logistics and supply manager (manufacturing)
 - Network integration specialist(telecommunications)
 - Data processing equipment repairer
 - Quality assurance technician
 - Systems analyst
 - Home network installer /Troubleshooter
 - Information processing specialist
 - Soil conservationist
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HEALTHCARE

- Ophthalmologist
- Orthodontist
- Emergency medical technician
- Surgical assistant
- EKG technologist
- Coroner

BUSINESS / FINANCE

- Claims examiner
 - Management consultant(business operations)
 - Cost estimator
 - Insurance adjuster and examiner
 - Recreational facility manager
 - Price analyst
 - Health club manager
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“HANDS-ON” / TRADES

- Umpire/referee
 - Lawn service manager
 - Park naturalist
 - Audiovisual/sound specialist
 - Television camera operator
 - Criminal investigator
 - Insurance appraiser
 - Flight engineer/instructor
 - Farmer
 - Studio, stage and special effects specialist
 - Silversmith
 - Gunsmith
 - Cabinetmaker and finish carpenter
 - Sketch artist
 - Wilderness adventure leader
 - Building inspector
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*Knowing Yourself Is The
Beginning Of All Wisdom*



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